

CITY COUNCIL AGENDA ITEM COVER MEMO

Agenda Item Number: \_\_\_\_\_

Meeting Type: Regular

Meeting Date: 04/24/2014

Action Requested By: ITS

Agenda Type: Resolution

Subject Matter:

Microsoft Enterprise Enrollment Agreement

Exact Wording for the Agenda:

Resolution authorizing the Mayor to enter into a Three-Year Agreement with Microsoft through SHI to administer Microsoft Enterprise Agreement Services and discounts to the City of Huntsville.

Note: If amendment, Please state title and number of the original

Item to be considered for: Action

Unanimous Consent Required: No

Briefly state why the action is required; why it is recommended; what council action will provide, allow and accomplish and; any other information that might be helpful.

This Microsoft Enterprise Enrollment Agreement will enable the City to purchase the latest Microsoft products, including new version upgrades, licenses, and support with the highest discounts available through SHI, a reseller for Microsoft and vendor on Alabama State Contract T-497.

Associated Cost: \$435,681.90

Budgeted Item: Yes

MAYOR RECOMMENDS OR CONCURS: Yes

Department Head: Walter M. Jones

Date: 4/14/14

## ROUTING SLIP CONTRACTS AND AGREEMENTS

Originating Department: ITS Council Meeting Date: 4/24/2014

Department Contact: Stephanie Stegall-Elliott Phone # 256-427-6701

Contract or Agreement: Microsoft Enterprise Enrollment 3 Year Agreement With the City of Huntsville

Document Name: \_\_\_\_\_

City Obligation Amount: \$435,681.90-Paid Annually

Total Project Budget: \$1,307,045.70

Uncommitted Account Balance: \_\_\_\_\_

Account Number: 01-8100-0508-7402

### Procurement Agreements

<u>Not Applicable</u>	<u>Not Applicable</u>
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### Grant-Funded Agreements

<u>Not Applicable</u>	Grant Name: _____
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Department	Signature	Date
1) Originating	<i>Will M. [Signature]</i>	4/14/14
2) Legal	<i>Mary Cates</i>	4/16/14
3) Finance <i>CC</i>	<i>[Signature]</i>	4/18
4) Originating		
5) Copy Distribution		
a. Mayor's office (1 copies)		
b. Clerk-Treasurer (Original & 2 copies)		

RESOLUTION NO. 14-\_\_\_\_\_

**BE IT RESOLVED** by the City Council of the City of Huntsville, Alabama, that the Mayor be, and he is hereby authorized to enter into an Agreement between Microsoft - through Software House International (SHI)- and the City of Huntsville, a municipal corporation in the State of Alabama, which said document is substantially in words and figures similar to the certain document attached hereto and identified as "Microsoft Enterprise Enrollment Between the City of Huntsville, Alabama and Microsoft through Software House International (SHI)" consisting of three (3) pages, plus Exhibit "A", consisting of (2) pages, with the date of April 24, 2014 appearing on the margin of the cover page, together with the signature of the City Council President, an executed copy of said document being permanently kept on file in the office of the City Clerk-Treasurer of the City of Huntsville, Alabama.

**ADOPTED** this the 24<sup>th</sup> day of April, 2014

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President of the City Council  
City of Huntsville, Alabama

**APPROVED** this the 24<sup>th</sup> day of April, 2014

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Mayor of the City of Huntsville, Alabama

**MICROSOFT ENTERPRISE ENROLLMENT AGREEMENT  
BETWEEN THE CITY OF HUNTSVILLE, ALABAMA AND  
MICROSOFT THRU SOFTWARE HOUSE INTERNATIONAL  
(SHI)**

The Enterprise Enrollment Agreement attached is entered into this 24<sup>th</sup> Day of April, 2014 between the City of Huntsville, Alabama and Microsoft through Software House International (SHI) for the purpose of renewing various Microsoft products as listed on the Enterprise Enrollment Agreement, consisting of three (3) pages, plus Exhibit "A", consisting of two (2) pages, which will serve to identify products and services covered under this Enrollment along with corresponding prices for each fiscal year.

**IN WITNESS WHEREOF**, the parties have executed this agreement on this 24<sup>th</sup> day of April, 2014.

Signatures for Microsoft appear on Page 2  
Of the Enterprise Enrollment Agreement

**CITY OF HUNTSVILLE**  
A Municipal Corporation  
In the State of Alabama

BY: \_\_\_\_\_  
Tommy Battle, Mayor

Date: April 24, 2014

**ATTEST:**

\_\_\_\_\_  
Charles E. Hagood  
Clerk-Treasurer

Date: April 24, 2014

\_\_\_\_\_  
President of the City Council  
Huntsville, Alabama  
Date: April 24, 2014

# Program Signature Form

MBA/MBSA number		Proposal ID
Agreement number	01E73377	

**Note:** Enter the applicable active numbers associated with the documents below. Microsoft requires the associated active number be indicated here, or listed below as new.

For the purposes of this form, "Customer" can mean the signing entity, Enrolled Affiliate, Government Partner, Institution, or other party entering into a volume licensing program agreement.

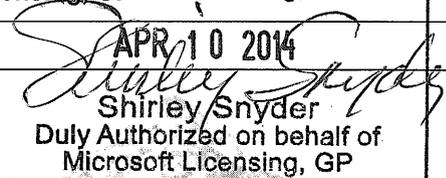
This signature form and all contract documents identified in the table below are entered into between the Customer and the Microsoft Affiliate signing, as of the effective date identified below.

Contract Document	Number or Code
<Choose Agreement>	Document Number or Code
<Choose Agreement>	Document Number or Code
<Choose Agreement>	Document Number or Code
<Choose Agreement>	Document Number or Code
<Choose Agreement>	Document Number or Code
Enterprise Enrollment	X20-10631
<Choose Enrollment/Registration>	Document Number or Code
<Choose Enrollment/Registration>	Document Number or Code
<Choose Enrollment/Registration>	Document Number or Code
<Choose Enrollment/Registration>	Document Number or Code
Product Selection Form	0158314.001_PSF
Document Description	Document Number or Code
Document Description	Document Number or Code
Document Description	Document Number or Code
Document Description	Document Number or Code

By signing below, Customer and the Microsoft Affiliate agree that both parties (1) have received, read and understand the above contract documents, including any websites or documents incorporated by reference and any amendments and (2) agree to be bound by the terms of all such documents.

Customer	
Name of Entity (must be legal entity name)* City of Huntsville	
Signature* _____	
Printed First and Last Name*	Tommy Battle
Printed Title	Mayor of Huntsville, Alabama
Signature Date*	April 24, 2014
Tax ID	63-6001296

\* indicates required field

Microsoft Affiliate	
Microsoft Licensing, GP	Microsoft Licensing, GP
Signature _____	 APR 10 2014 Shirley Snyder Duly Authorized on behalf of Microsoft Licensing, GP
Printed First and Last Name	
Printed Title	
Signature Date	
(date Microsoft Affiliate countersigns)	
Agreement Effective Date	
(may be different than Microsoft's signature date)	

Optional 2<sup>nd</sup> Customer signature or Outsourcer signature (if applicable)

Customer	
Name of Entity (must be legal entity name)*	
Signature* _____	
Printed First and Last Name*	
Printed Title	
Signature Date*	

\* indicates required field

Outsourcer	
Name of Entity (must be legal entity name)*	
Signature* _____	
Printed First and Last Name*	
Printed Title	
Signature Date*	

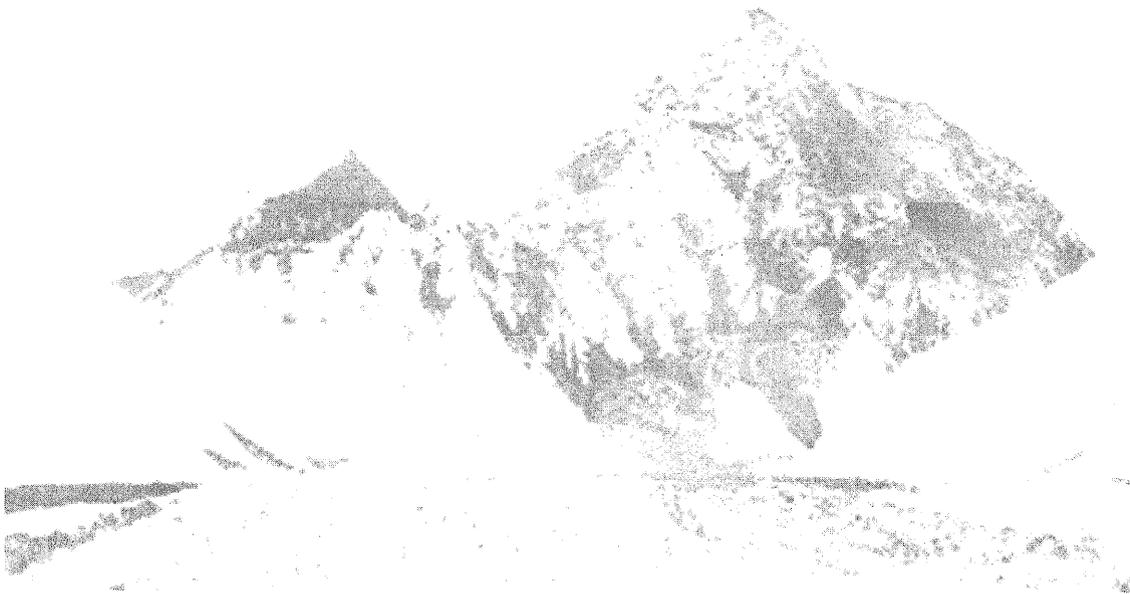
\* indicates required field

If Customer requires physical media, additional contacts, or is reporting multiple previous Enrollments, include the appropriate form(s) with this signature form.

After this signature form is signed by the Customer, send it and the Contract Documents to Customer's channel partner or Microsoft account manager, who must submit them to the following

address. When the signature form is fully executed by Microsoft, Customer will receive a confirmation copy.

**Microsoft Licensing, GP**  
Dept. 551, Volume Licensing  
6100 Neil Road, Suite 210  
Reno, Nevada 89511-1137  
USA



**Exhibit "A"**

**Microsoft Enterprise Agreement Pricing From SHI**



City of Huntsville Microsoft EA				Quote Date 4/11/2014	Payment Due Date
Product	QTY	Price	Ext Price		
Ent User CAL	1425	\$ 92.35	\$ 131,598.75		
Ent <b>Device</b> CAL	125	\$86.21	\$ 10,776.25		
Office Pro Plus	1550	\$ 89.75	\$ 139,112.50		
Windows Pro w/MDOP	1550	\$ 39.80	\$ 61,690.00		
Exchange Enter Server	1	\$ 660.73	\$ 660.73		
Lync Server	1	\$ 594.73	\$ 594.73		
SQL Ent Server 2 core	20	\$ 2,242.67	\$ 44,853.33		
SQL Std Server 2 core	36	\$ 584.85	\$ 21,054.55		
SCCM Std Server 2 proc	2	\$ 143.88	\$ 287.76		
Visio Pro	16	\$ 91.15	\$ 1,458.42		
Vstudio Pro w/ MSDN Prem	1	\$ 855.64	\$ 855.64		
Vstudio Pro w/ MSDN Pro	12	\$ 306.30	\$ 3,675.64		
Windows Server Datacenter 2 proc	10	\$ 1,004.24	\$ 10,042.42		
SharePoint Server	1	\$ 1,108.97	\$ 1,108.97		
Windows Std 2proc	55	\$ 143.86	\$ 7,912.22		
<b>Total Year 1 Payment</b>			<b>\$ 435,681.90</b>	<b>5/1/2014</b>	
Product	QTY	Price	Ext Price		
Ent User CAL	1425	\$ 92.35	\$ 131,598.75		
Ent <b>Device</b> CAL	125	\$86.21	\$ 10,776.25		
Office Pro Plus	1550	\$ 89.75	\$ 139,112.50		
Windows Pro w/MDOP	1550	\$ 39.80	\$ 61,690.00		
Exchange Enter Server	1	\$ 660.73	\$ 660.73		
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Windows Server Datacenter 2 proc	10	\$ 1,004.24	\$ 10,042.42		
SharePoint Server	1	\$ 1,108.97	\$ 1,108.97		
Windows Std 2proc	55	\$ 143.86	\$ 7,912.22		
<b>Total Year 2 Payment</b>			<b>\$ 435,681.90</b>	<b>5/1/2015</b>	
Product	QTY	Price	Ext Price		
Ent User CAL	1425	\$ 92.35	\$ 131,598.75		
Ent <b>Device</b> CAL	125	\$86.21	\$ 10,776.25		
Office Pro Plus	1550	\$ 89.75	\$ 139,112.50		
Windows Pro w/MDOP	1550	\$ 39.80	\$ 61,690.00		
Exchange Enter Server	1	\$ 660.73	\$ 660.73		
Lync Server	1	\$ 594.73	\$ 594.73		

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Vstudio Pro w/ MSDN Pro	12	\$ 306.30	\$ 3,675.64	
Windows Server Datacenter 2 proc	10	\$ 1,004.24	\$ 10,042.42	
SharePoint Server	1	\$ 1,108.97	\$ 1,108.97	
Windows Std 2proc	55	\$ 143.86	\$ 7,912.22	
<b>Total Year 3 Payment</b>			<b>\$ 435,681.90</b>	<b>5/1/2016</b>